



12th Annual Kaufman Award Dinner

Event Sponsor



Reception Host



Event Registration





Walden C. Rhines

Chairman

118 EDA Consortium Member Companies

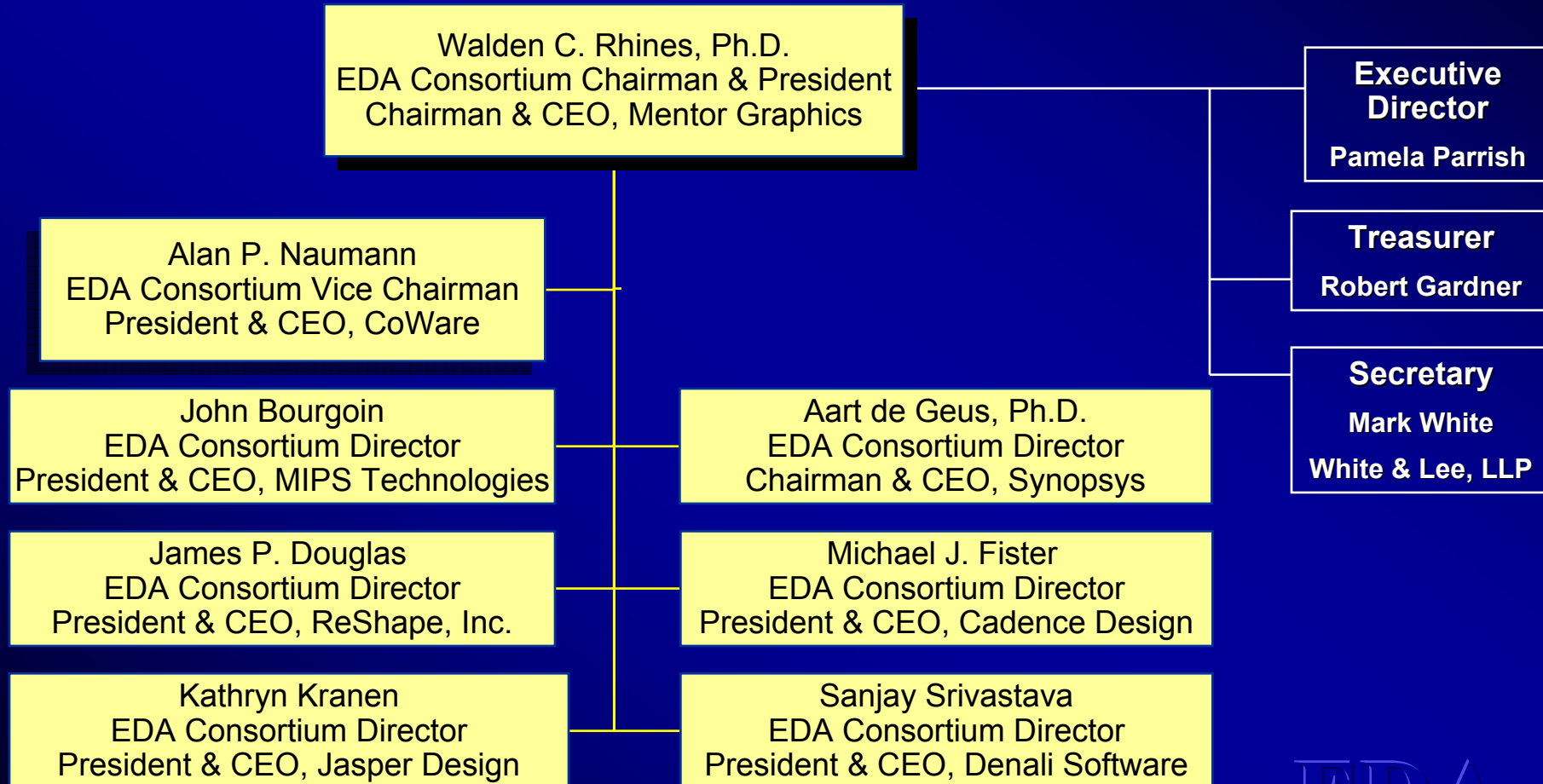
AccelChip
ACE Associated Compiler
Experts
Agilent
Adventest America R&D
Center
Aldec
AMD
Apache Design Solutions
Applied Wave Research
Aprio Technologies
Athena Design Systems
Atrenta
Axiom Design Automation
Azuro
Beach Solutions
Berkeley Design
Blaze DFM
Blue Pearl Software
Bluespec, Inc.
Brion Technologies
Cadence Design Systems
Calypto Design Systems
Carbon Design Systems
Celoxica
Certess
ChipVision Design Systems
AG
CiraNova
Clear Shape Technology
Concept Engineering

CoWare
CriticalBlue
DAFCA
Denali Software
Doulos Ltd.
EDA Centrum
edXact
Element CXI
Engineering DataXpress
Esterel Technologies
EVE-USA
Forte Design Systems
FTL Systems
GigaScale IC
Golden Gate Technology
Gradient Design Automation
Hewlett-Packard
IBM
IC Manage
Imperas
Incentia Design Systems
Intel Corporation
Interra Systems
Jasper Design Automation
Jeda Technologies
Knowlent Corporation
Legend Design Technology
Library Technologies
LogicVision
Lorentz Solution
Magma Design Automation

Manhattan Routing
MathWorks
MatrixOne
Mentor Graphics Corporation
Merrill Lynch
MIPS
MP Associates
Nangate
Nannor Technologies
Nascentric
NEC Informatec, Ltd.
Novas Software
Novell
Obsidian Software
OCP International Partnership
OEA International
Orora Design Technologies
Ponté Solutions
Prolific
Prudential Equity Group
Pulsic Limited
Pyxis Technology
RBC Capital Markets
Real Intent
ReShape
Red Hat
Sagantec
Sandwork Design
Sequence Design
SI2 - Silicon Integration
Initiative

Sierra Design Automation
Sigma-C
Sigrity
Silicon Canvas
Silicon Design Systems
Silicon Dimensions
Silvaco Data Systems
SoftJin Infotech Pvt. Ltd.
Spiratech Limited
Summit Design
Sun Microsystems
Synfora
Synopsys
Synplicity
SynTest Technologies
Syntricity
Takumi Technology
Corporation
Tenison EDA
Tensilica
Tera Systems
Tharas Systems
TransEDA Technology Ltd.
VaST Systems Technology
VCX Software Limited
Verific Design Automation
Virage Logic Corporation
Xpedion Design Systems
Y Explorations
Zenasis Technologies

FY 2005-2006 Board & Officers



Committee Chairs & Vice Chairs

- **Communications**

Ry Schwark

Mentor Graphics

- **Emerging Companies**

Steve Pollock

JEDA Technologies

- **Export**

Larry Disenhof

Cadence Design

Erik Oliver

Synopsys

- **Market Statistics Service**

Pamela Parrish

EDA Consortium

- **Interop & Anti-Piracy**

Rich Goldman

Synopsys

Mark Noneman

Cadence Design

Michael McNamara

Cadence Design

- **Trade Show Liaison**

Larry Eberle

Synopsys

Export Work Update (1st Project)

Confusing
EDA Export
Classification
Proposed &
Adopted at
Wassenaar

**Confusing
EDA
Classification
becomes US
Law Jan '02**

**US & Wassenaar
Approve Clarified
EDA Export
Classification
which becomes
US Law April '04**

2000

2001

2002

2003

2004

Consortium Forms
Export Team, &
Develops Strategy to
Approach Federal
Agencies

Team Works with
Federal Agencies to
Clarify Regulations

Export Work Update (2nd Project)

Team Proposes
Encryption
Exemption to US
Agencies

Awaiting Final
Approval & 2006
Adoption

2004

2005

2006

1st Round
Wassenaar Approval
for Encryption
Exemption April '05

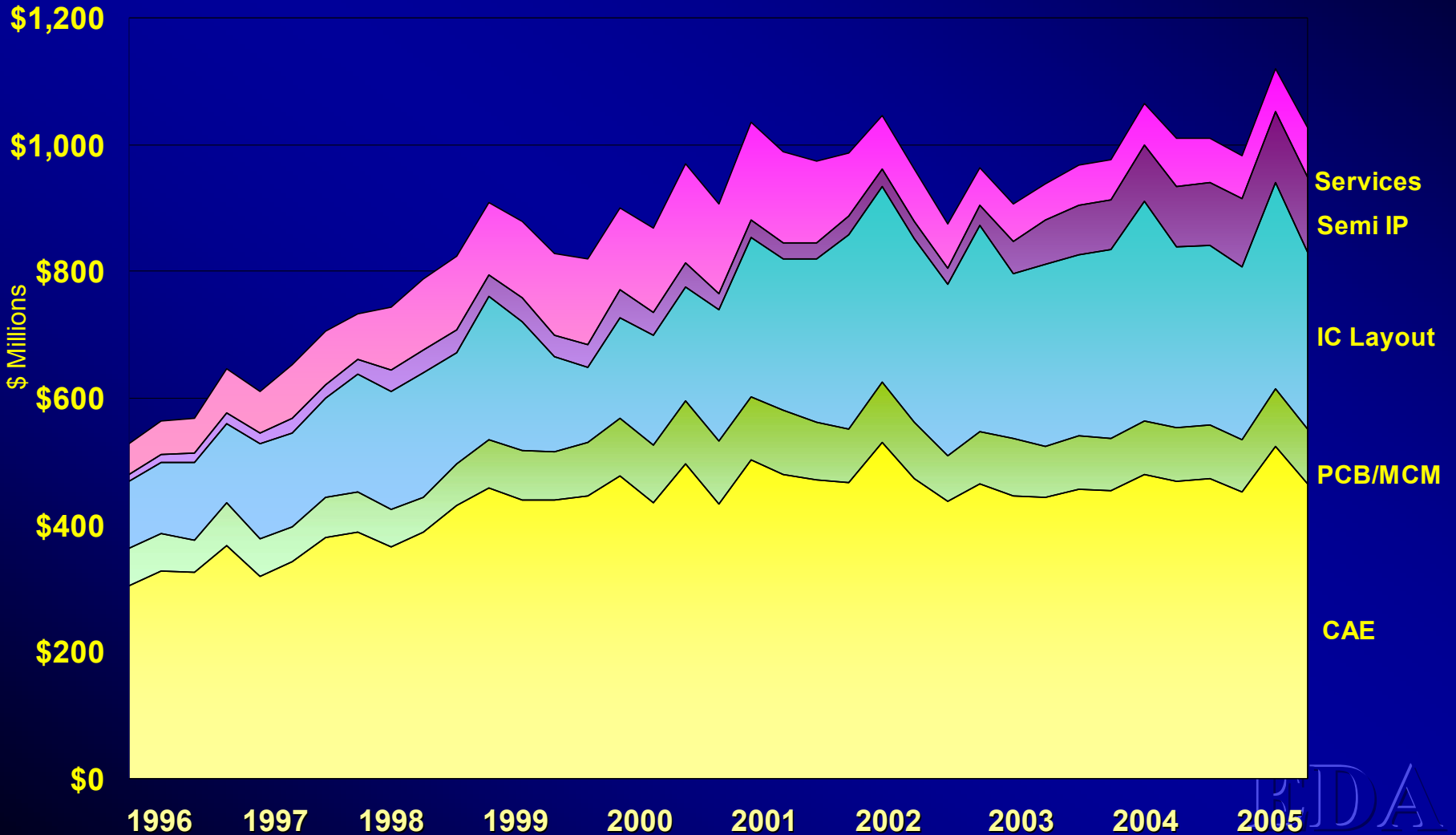
**Export
Regs. That
Support
EDA & IP!**

Export information available at www.edac.org

2004-2005 Export Committee

- **Larry Disenhof, Cadence Design Systems**
- **Douge Martin, Mentor Graphics**
- **Erik Oliver, Synopsys**
- **Pamela Parrish, EDA Consortium**
- **Roz Thomsen, Thomsen & Burke, LLP.**

MSS Q2 2005 Reports Flat Revenue

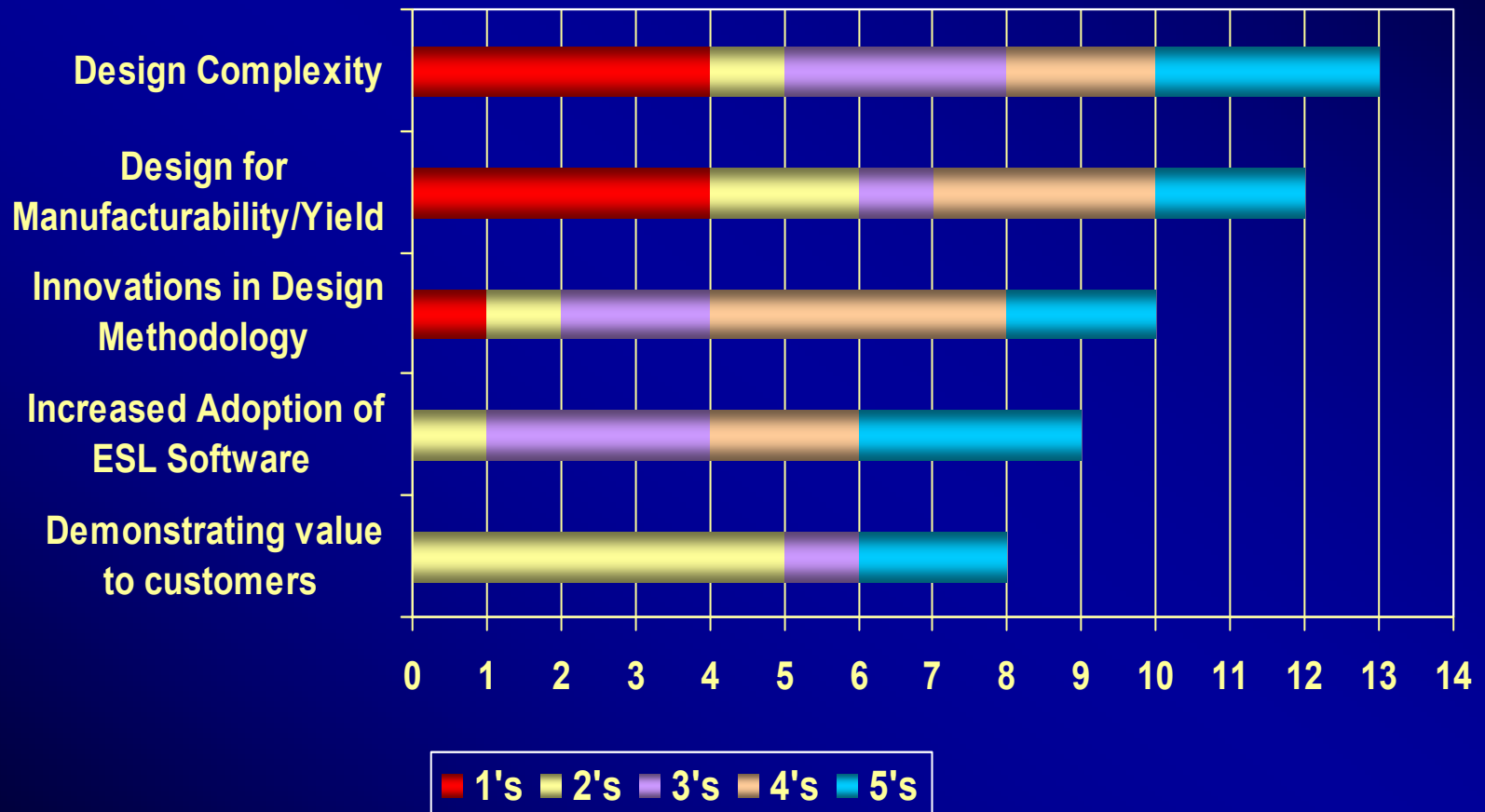


CEO Survey 2005

- **Surveyed all CEOs of voting member companies**
- **10 questions**
- **29 completed questionnaires**

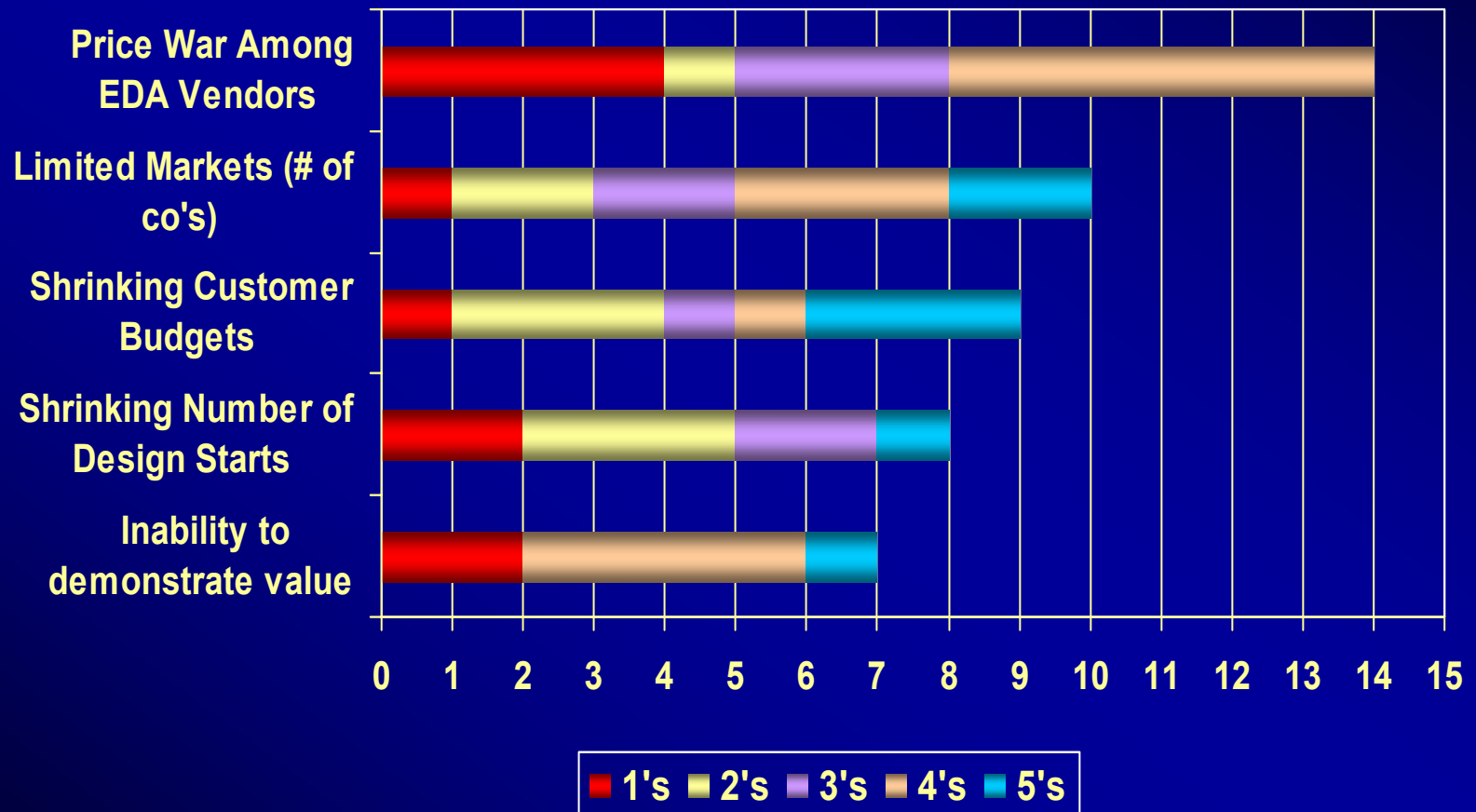
Opportunities for Growth

Top 5 Votes (Rank 1-5 ... 1 is highest)

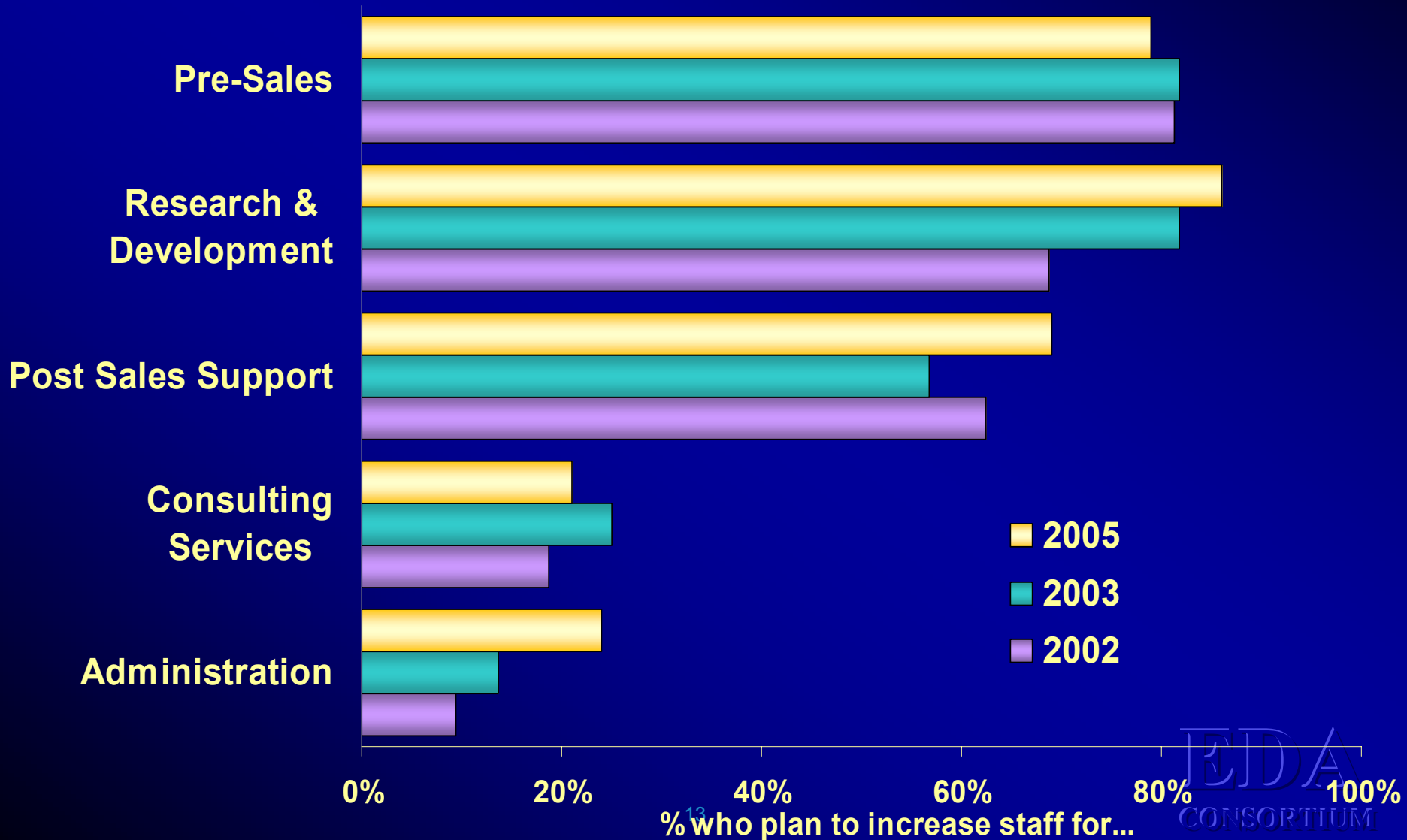


Barriers to Growth

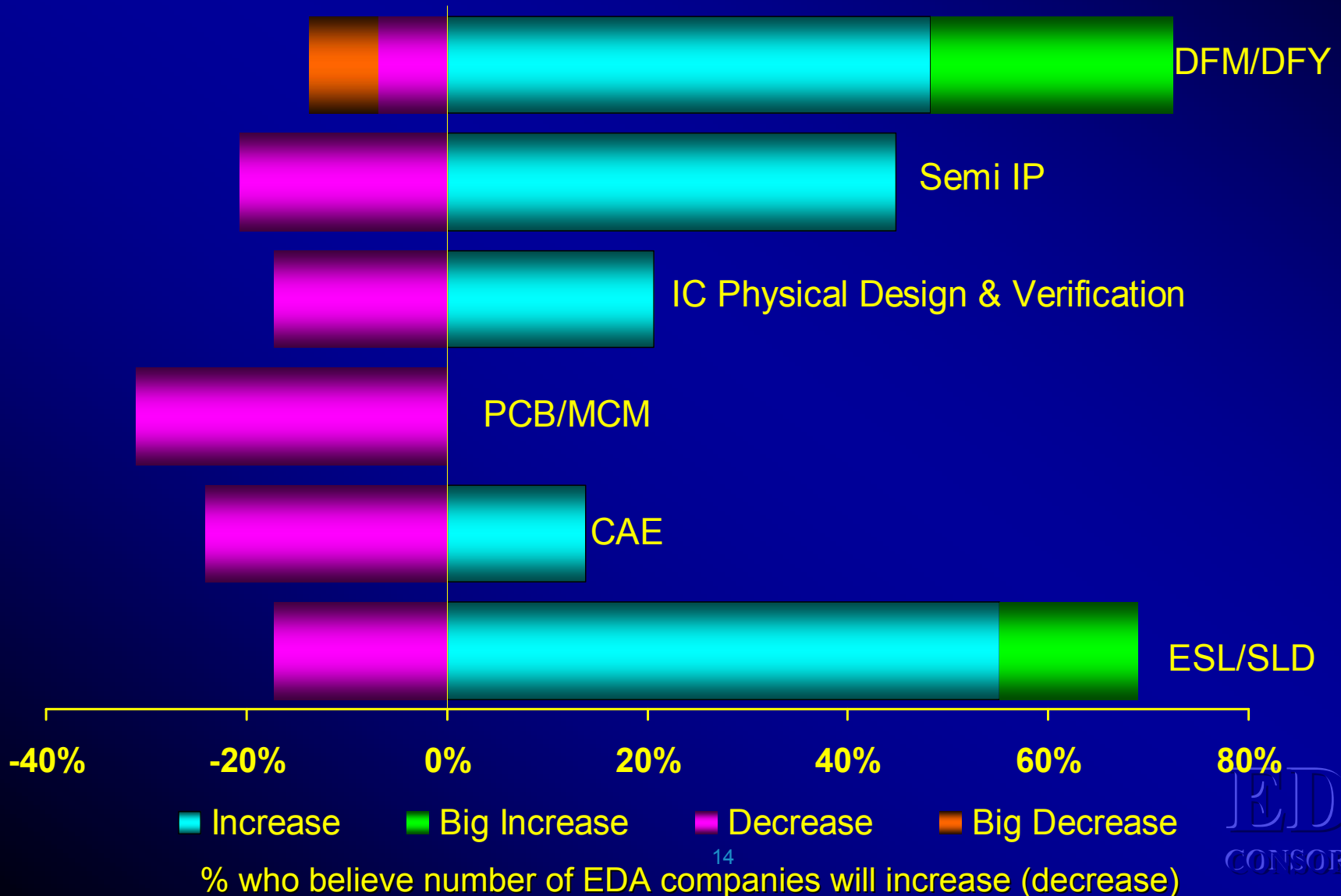
Top 5 Votes (Rank 1-5 ... 1 is highest)



CEOs Plan to Increase Staff for ...

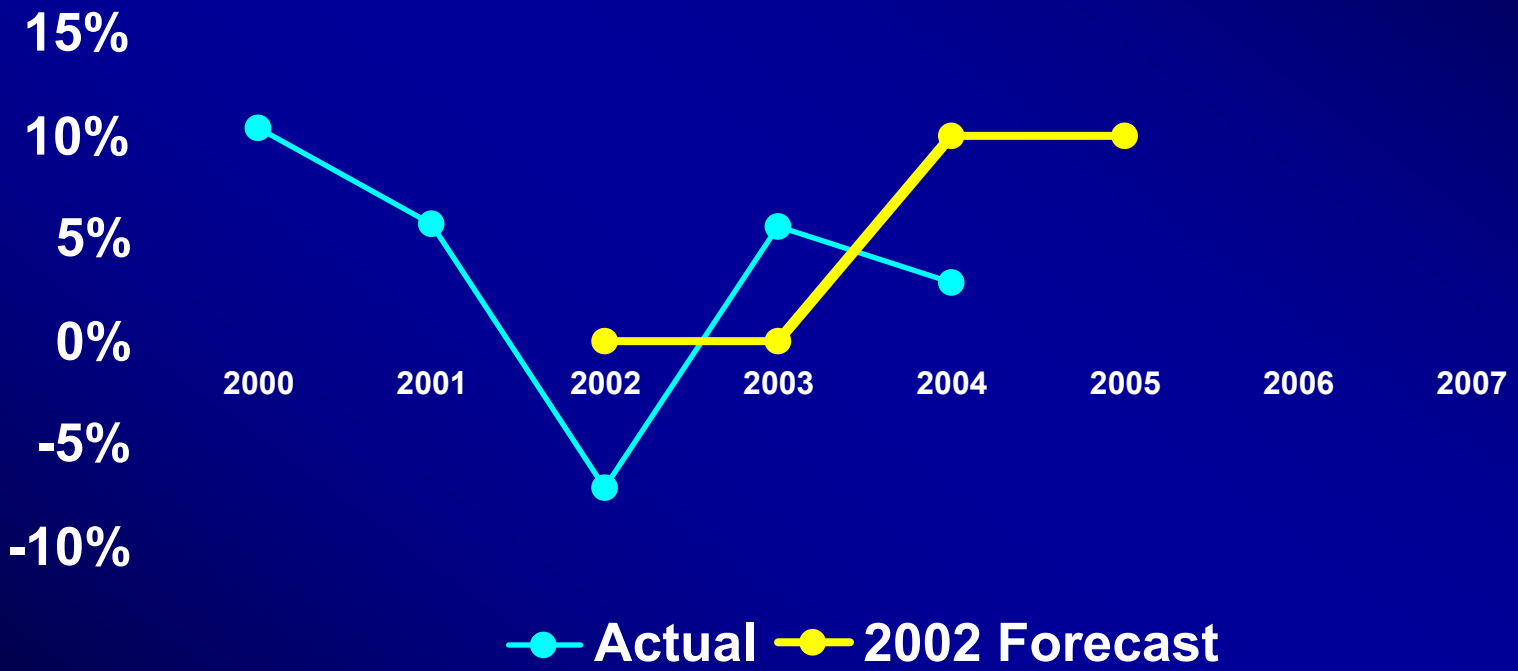


Number of EDA Companies (Next Year) Will...



2002: If We Can Only Live Through This Recession...

CEO Forecast - 2002

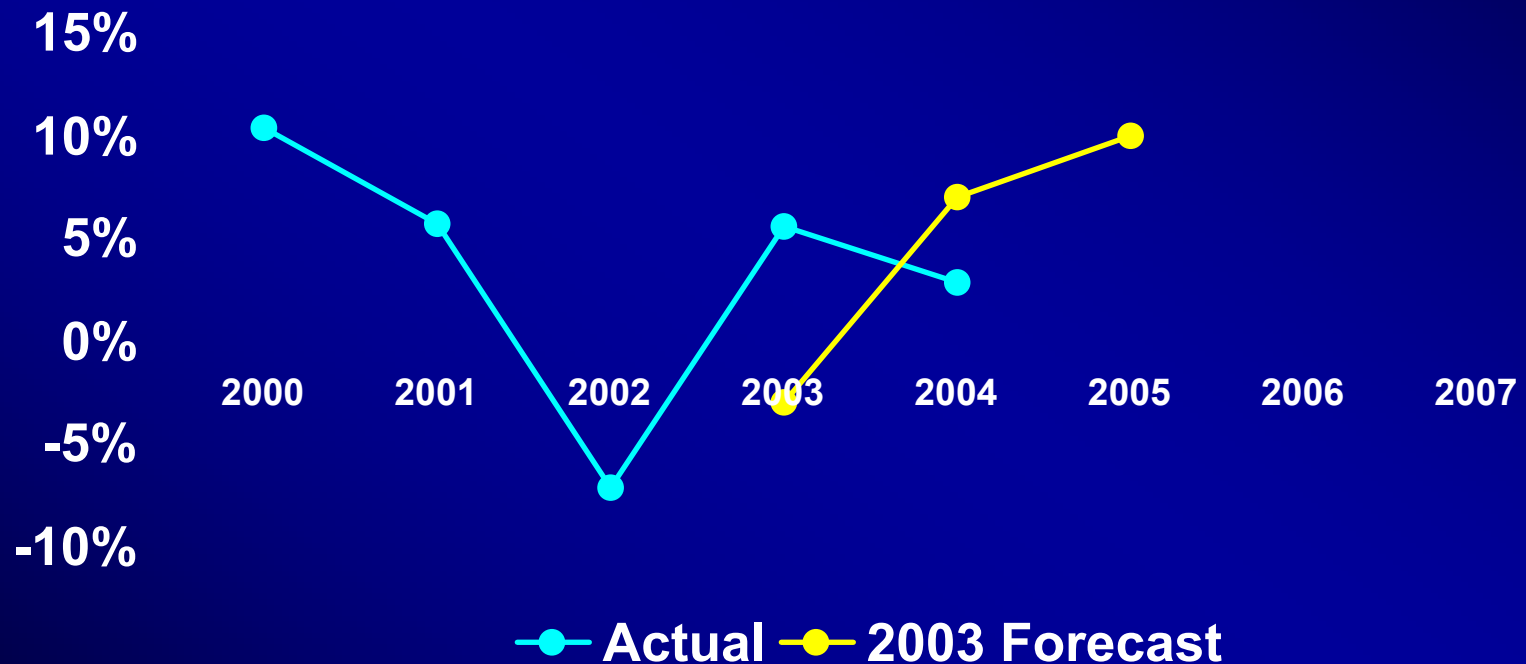


Note: Forecast prior to 2005 SIP Modifications



2003: One More Year and Things Will Be Great...

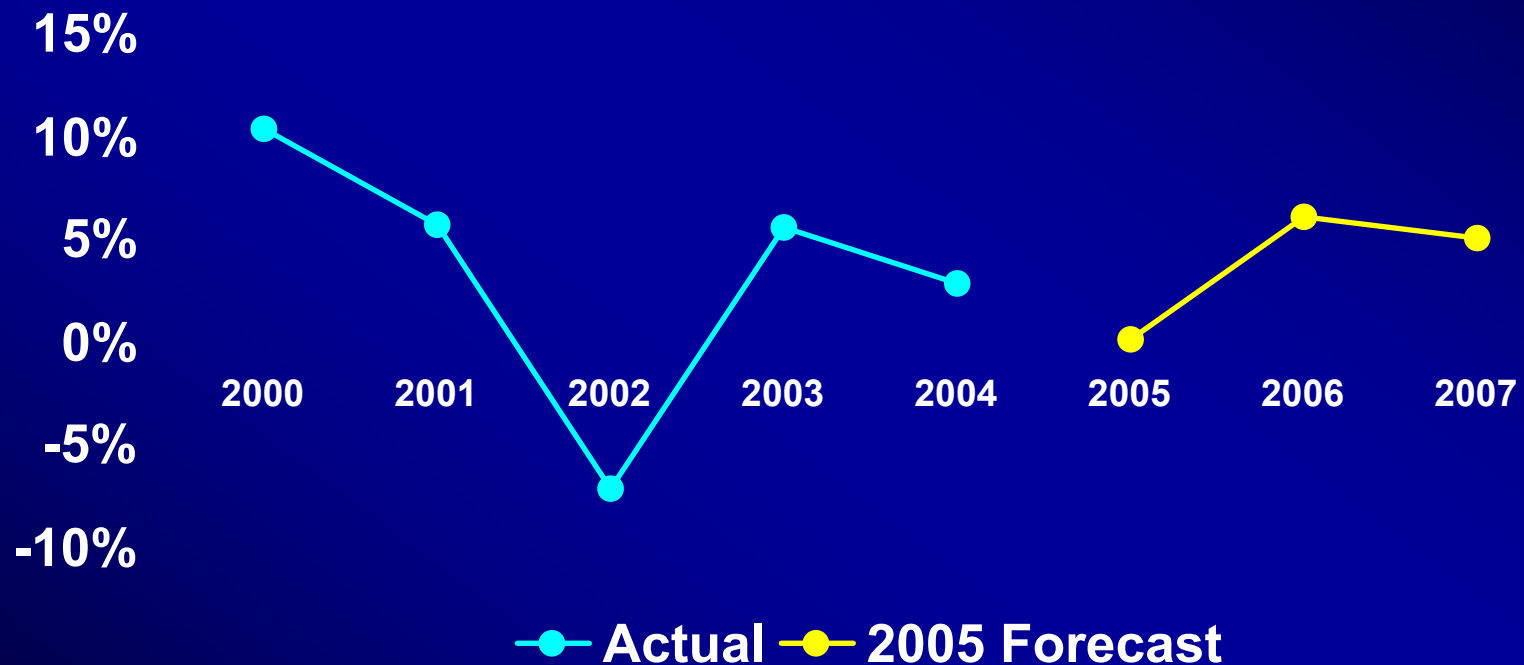
CEO Forecast - 2003



Note: Forecast prior to 2005 SIP Modifications

2005: Well, Maybe One More Year and Then...

CEO Forecast - 2005



Note: Forecast prior to 2005 SIP Modifications

When You Tell a Stranger You Work in EDA, They Assume You Mean ...

Evangelical Drug Association

Easily Decoded Abbreviation

English Drunks Anonymous

Electronic Daydreaming Association

Excellent Drugs Always

Exotic Dancers Association

Electronic District Attorney

Earnings Decline Association

EDA is Concentrated in Silicon Valley Because...

Office space is cheaper, and the weather is better than Bangalore

The hot dating scene

Because when you're driven to drink, you don't have to go far for a good bottle of wine.

Who can resist a 600 sq. ft. home for \$1 million?

If you're bored, you can always run for Governor.

What's the Best Excuse You've Heard From a Customer For Not Buying Your Products

If we became more productive we would have to let engineers go.

Your verification IP is of better quality, has more features and does more than what we have already. That's nice, but not very valuable.

We are not worried about performance and schedules since we have other problems.

I have to go on vacation (Germany)

The product brings too much value to us

We developed our own version of this tool - our version doesn't actually work, but we've already spent \$10M on it.

"We urgently need this solution, but we aren't profitable enough to pay for it!"

If I had that kind of money, I wouldn't be working here, now would I?

EDA
WHERE
ELECTRONICS
BEGINS



Phil Moorby
2005 Kaufman Award
Recipient